**At** **Sansom Equipment Limited**, we represent the leading Manufacturers in water/wastewater treatment and plant equipment, UV disinfection, Aeration, Variable Frequency drives, Power Generation and automation systems across Eastern Canada.

Today, **Sansom Equipment Limited** is involved with most key industries in Canada. We are active in Agriculture, Energy, Technology, Manufacturing, Food Processing, the Marine industry, Natural Resources including Fisheries, Forestry, Pulp and Paper. We are also active in Mining, Oil and Gas and Renewables.

If you are ready for meaningful challenges, eager to make a difference, and willing to go the extra mile, we invite you to apply to become a **Territory Sales Representative, Bilingual** within our New Brunswick and Prince Edward Island operations. This position shall proactively generate new sales within these territories for Sansom Equipment Limited.

Interested applicants should be prepared to demonstrate a high degree of experience, knowledge and understanding of:

* Territory and time management for a large geographical area, New Brunswick, and Prince Edward Island
* Managing the relationships of a large portfolio of existing clientele within this territory
* Fluent in both spoken and written English and French
* Working in a collaborative manner with our clients to provide innovative solutions to their process requirements
* Municipal and Industrial water and wastewater processes
* General industrial process equipment
* PLC programming or VFD knowledge would be considered an asset
* Power generation experience is also considered an asset

**Qualifications**

* Post-secondary education in a related field would be an asset. An equivalent combination of education and sales experience will also be considered
* Fluent in both spoken and written English and French
* A well-honed sales professional with experience, education and integrity
* A strong willingness to learn
* Highly self-motivated with a goal towards sales growth
* Capable of working independently from a home office and / or in a structured office environment
* Knowledgeable of the region’s municipal and industrial clientele.
* Strong knowledge and experience with Microsoft Office Products (PowerPoint, Excel, Word, Outlook, etc.)

**Working With Us**

We are looking for someone to take on our industrial and municipal suite of products and grow Sansom Equipment business within this region. If you are currently working in the engineering field and are looking to get into the sales environment, if you are an experienced inside sales or application engineer and looking for the next step, if you are currently in an outside sales role and looking for a change and an opportunity to become part of the Sansom team, we want to hear from you.

We are looking for someone with the right fit and energy to take on this challenging opportunity to work with and learn from knowledgeable and experienced individuals in a growing company with over fifty years of success.

Company benefits include a comprehensive group healthcare & insurance plan, employer matched RRSP, and a competitive compensatory package.

Sansom Equipment Limited values diversity and is proud to be an Equal Opportunity Employer. We are committed to the principles and practices of employment equity and encourage all qualified individuals to apply.

Please note, Canadian sponsorship of foreign applicants is not being offered for this posting.